WEISSE ARENA GRUPPE



Press Kit 2022/23

Weisse Arena Group. The Company and its Subsidiaries.

The Weisse Arena Group is an integrated service company in the tourism and leisure industry in the canton of Graubünden in Switzerland. The company is based in Laax and is responsible for the marketing of the destination Flims Laax Falera. It positions its leisure offers year-round under the two brands Flims and LAAX.

The business model of the Weisse Arena Gruppe, with five wholly owned subsidiary companies and numerous brands, is unique in the Alpine region. The group of companies includes a lift company, various hotels and restaurants, sports and rental shops, a ski, snowboarding and bike school as well as a management and construction company. The Weisse Arena Group thus offers its guests everything they need for their holidays from a single source.



The Five Subsidiaries.

Weisse Arena Bergbahnen AG

Construction and operation of lift facilities, 250 employees, 28 lifts, 224 kilometres of pistes, five snow parks, two halfpipes

Weisse Arena Hospitality AG 32 restaurants and bars, 6 accommodations, 340 employees

Weisse Arena Leisure AG Sales and rental of sports equipment, seven sports and rental shops, 40 employees

Mountain Adventures AG

LAAX School, Freestyle Academy, snow parks, skate parks, Ami Sabi Wonderland, up to 400 employees

Mountain Vision AG

Management company of the group: Finance, HR, marketing and communication, events, sales, reservation, guest care, 65 employees

Reto Gurtner. The Man behind the Vision.

Architect. Visionary. Future Thinker.

Reto Gurtner is the visionary and architect of the Weisse Arena Group and has made the company into what it is today. He has always been fascinated by the Californian surf scene, the laidback lifestyle in sunny Venice Beach and the freedom of surfing. When he took over the Crap Sogn Gion mountain railway at a young age, he dreamed of bringing this lifestyle to the mountain as well. No sooner said than done! Reto Gurtner has brought the "surfers in the snow", the snowboarders, to the mountain and made LAAX the absolute number 1 in the freestyle scene.

LAAX is a destination that is radically and originally true to itself – just like Reto Gurtner is to his ideas and his vision. He has already received several awards for this: in 2018 he was presented with the Milestone Award as the most important Swiss tourism prize.



Success does not happen overnight.

Reto Gurtner actually wanted to become a business lawyer. He studied economics in St. Gallen and law in Bern. When the owner of the Crap Sogn Gion mountain railway in Laax and father of the then 27-year-old died in 1983, Reto Gurtner took over the family business.

In 1996 he merged his mountain railway with the Flims mountain railways. It was the birth of the Weisse Arena Group. Since then, he has completely turned winter sports around. Today, LAAX is the Venice Beach of the mountains – just as Gurtner once imagined it. And not only in winter, but also in summer. Every year, the summer offer is also improved and expanded; among other things, with bike trails and skate parks.

The Courage to Change.

The success of the destination is due in no small part to Reto Gurtner's entrepreneurial thinking: LAAX is home to Europe's first indoor freestyle hall, the world's largest halfpipe and a holistic modern-urban mountain concept. Over the years, this pioneering spirit and a constant stream of innovative projects have made LAAX a first mover in the Alpine tourism and leisure industry.

In 2020 Reto Gurtner handed over the operational management and role as CEO to Markus Wolf. He continues to hold the position as President and Delegate of the Board of Directors of Weisse Arena Group. This allows him to focus more on the strategic direction of his life's work. He wants to drive innovation projects forward, establish profitable cooperations and accompany internal transformation processes.



History & Milestones.

An Overview of Milestones.

1996

Founding of the Weisse Arena Group

The Weisse Arena Group is formed by the merger of the Crap Sogn Gion mountain railways with the Flims mountain railways. This is the beginning of the development from a mountain railway company to a successful integrated provider of alpine winter experiences.



1997 The Flims-Plaun-Nagens gondola lift goes into operation

1999 First bookable offers on the laax.com website

2001

Opening of the Riders Palace

The new hotel in the immediate vicinity of the LAAX valley station is aimed at young sports and adventure-oriented winter sports enthusiasts. It has the latest multimedia technology in the rooms and a nightclub in the basement.



2005

Switzerland's first heatable 6-seater chairlift goes into operation on the route from Scansinas to Mutta Rodunda.

2008/2009

Opening of the rocksresort

Seven buildings with a wide range of restaurants, shops, an underground car park with 700 parking spaces and comfortable holiday apartments directly at the LAAX valley station are opened.



2010

Opening of the Freestyle Academy Europe's first indoor freestyle hall that allows beginners and advanced riders to train tricks and jumps regardless of the weather and season opens in LAAX.



The development of "Greenstyle" Weisse Arena Group develops its own environmental concept called "Greenstyle". The sustainable use of natural resources are at the centre of the concept. The goal: to protect nature, animals and the climate.

Expansion of the rocksresort

The eighth building of the rocksresort is completed. This means that 122 apartments with a total of 587 beds are now available.

2011

The 6-seater chairlift Alp Dado goes into operation

2012

Two new 6-seater chairlifts Treis Palas-Crap Masegn und Lavadinas-Fuorcla Sura (designed by Porsche Design Studios) go into operation

Launch of LAAX+

LAAX+ is the predecessor of today's INSIDE LAAX app and the beginning of dynamic lift ticket prices. The prices are constantly updated according to criteria such as demand, time period or weather. At plus.laax.com guests always get the best offer for day lift tickets. (online only).

An Overview of Milestones.

2013 2014 2015 2016 2017

2013

Opening of the Pro Kicker Line at Curnius snow park

Launch of the "INSIDE LAAX" web app Among other things, this web app offers guests unlimited Wi-Fi access throughout the entire ski area, provides information about daily frequencies, and reveals information about open lifts and the weather.



2014 Opening of the world's largest halfpipe at Curnius snow park With the opening of the new superpipe, LAAX now has the world's largest halfpipe in permanent operation. The 200 metro

in permanent operation. The 200-metrelong halfpipe exceeds the Olympic standard by 50 metres. With its height of 6.90 metres, it is unique worldwide.

2015

The 10-seater gondola La Siala goes into operation

The 30-year-old La Siala chairlift is replaced by a modern 10-seater gondola. The Weisse Arena Group sold the old chairs and donated the proceeds to "Energy without Borders", an aid project for earthquake victims in Nepal.



2016

Founding of the Greenstyle Foundation

The foundation is a non-profit organisation of the Weisse Arena Group as well as committed companies and people of the Flims Laax Falera region and as such acts outside of the Weisse Arena Group as well (in contrast to Greenstyle).



Relaunch of the INSIDE LAAX app

The destination app INSIDE LAAX offers up-to-date information, tickets for lifts and parking, activity suggestions and the "MyStory" function, which rewards kilometres driven on the slopes with bonuses.



2017 Opening of the GALAAXY The 50-year-old mountain railway station Crap Sogn Gion at 2,252 metres gets an urban styling and expands the gastronomic offer.

Riders Palace becomes Riders Hotel

The former party hotel becomes a newly designed lifestyle hotel for urban freestylers and families.



An Overview of Milestones.

2018

LAAX goes 5G Sunrise launches the world's first standardised 5G network in a ski resort.





2019 Upgrade of the Freestyle Academy With the upgrade, the Freestyle Academy offers its visitors a new parkour, Fivesquare freestyle trampolines, several skate ramps

and a Vert Ramp.
Opening of the GALAAXY Park

On Crap Sogn Gion at 2,252m above sea level a new outdoor freestyle park is opened to expand the already extensive winter freestyle offer.

2020

Expansion of the mobile ordering feature with delivery service

In response to the lockdown due to COVID-19, food from selected restaurants can now be ordered home via the INSIDE LAAX app.



2021

Expansion of the rocksresort

The tenth and eleventh cube of the rocksresort are completed. In addition, a new underground car park with around 179 parking spaces, spread over three floors, is opened.

Expansion of the mobile ordering feature with "Ghost Kitchen"

LAAX now has its own delivery service called "Ghost Kitchen". Pizza, Burger, Specialties of Graubünden and crispy chicken are delivered directly at home. It's available on the INSIDE LAAX app.



2022

Freestyle Academy goes to the circus

After almost 12 successful years, the Freestyle Academy in Laax Murschetg is closing its doors. It's demolished and will be completely rebuilt by spring 2024. As a temporary solution, all the freestyle infrastructure is set up in a circus tent at the Prau la Selva sports centre in Flims.



New "Free60" snow park

LAAX opens a new, fifth snow park; the "Free60" Natural Snowpark. The special feature of the park, located between Crap Sogn Gion and Plaun, is that the elements are placed in unprepared terrain, made of wood and covered with snow.

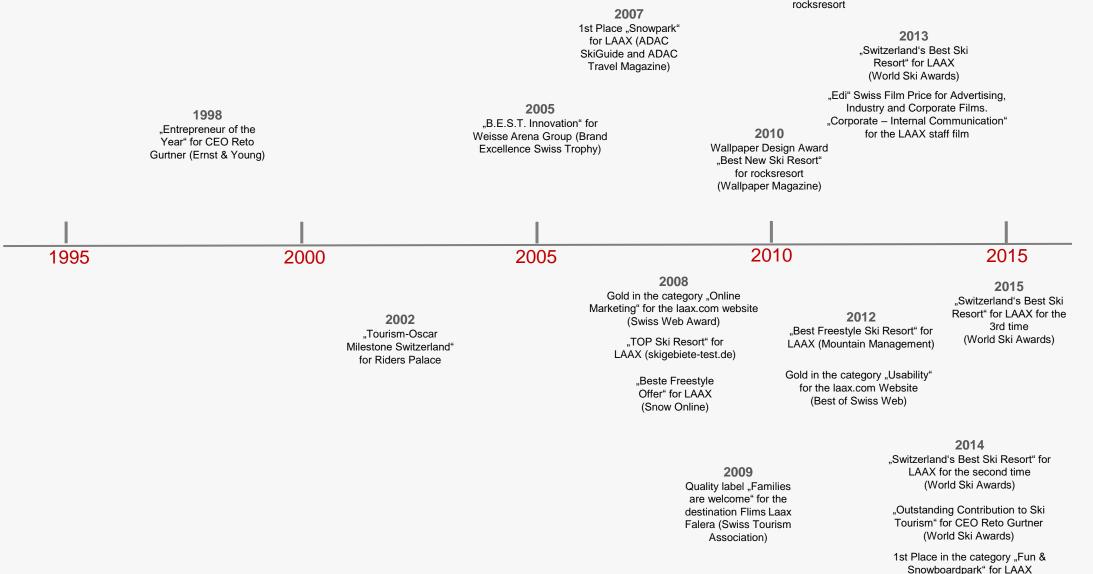


An Overview of Awards.

2011 "Crystal Tourism Award" for CEO Reto Gurtner

"theALPS-Award" for rocksresort

(Mountain Management)



An Overview of Awards.

2016

Swiss Solar Award for Weisse

Arena Group

"European Solar Awards" in

the category "Transport and Mobility" for Weisse Arena

Group

1st Place in the category "Fun &

Snowboardpark" for LAAX for the 4th time (Mountain Management)

			2020		
"	2018 Milestone Award vby "htr hotel revue" and "hotelleriesuisse" for Reto Gunter World's Best Freestyle Resort" for LAAX and "World" Best Green Ski Hotel" for rocksresort (World Ski Awards) 1st Place in the categories "Fun & Snowboardpark" for LAAX for the 5th time and "Ski School" for LAAX School and 2nd Place in the category "Rental" (Mountain Management)		"World's Best Freestyle Resort" and "Switzerland's Best Ski Resort" (World Ski Awards) 1st Place in the categories "Fun & Snowboardpark" for LAAX for the 6th time and 2nd Place "Ski School" for LAAX School (Mountain Management) "Best Place to Ski" for LAAX (SnowTrex)		2022 "Best Sustainable Ski Destination" for LAAX (Marie Claire UK) Test winner in the category "5-Star Ski Resort" (Skiresort.de) "World's Best Freestyle Resort" for LAAX for the 7th time and "World's Best Green Ski Hotel" for rocksresort for the 4th time (World Ski Awards)
7	2018	2019	2020	2021	2022

2020

2016 Marketing Award of the Swiss Marketing Association (GFM) for Weisse Arena Group

2016

"World's Best Freestyle Resort" and for the 4th time "Switzerland's Best Ski Resort" for LAAX (World Ski Awards)

> 2017 Gold in the category "Business and Design" for the INSIDE LAAX App (Best of Swiss App Awards)

2017

"World's Best Freestyle Resort" for the 2nd time and "Switzerland's Best Ski Resort"for the 5th time for LAAX (World Ski Awards)

"World's Best Green Ski Hotel for rocksresort (World Ski Awards)

2019 "Swiss Mountain Award" for INSIDE LAAX App

National environmental price "Prix Metallrecycling" for LAAX's recycling stations on the mountain

"World's Best Freestyle Resort" for LAAX for the 4th time (World Ski Awards)

2021 "World's Best Freestyle Resort" and "Switzerland's Best Ski Resort" (World Ski Awards)

Test winner in the category "5-Star Ski Resort" (Skiresort.de)

Bronze in the "Brand Design" category at the international New York Festival Advertising Awards and Gold in the "Best Use of Direct Marketing" category at the national Montreux Awards for the "Last Day Pass" campaign

Greenstyle. For the Sake of Our Nature.

Background: Climate Change in the Alps.

Anyone understandably concerned with climate change in Europe inevitably looks at the Alpine region. There, temperatures have risen twice as much as the global average over the last 100 years. According to a forecast by the Intergovernmental Panel on Climate Change, the snow season will shorten by one to two days every two years. This development can already be observed: whereas only a few years ago, guests could rely on an early start to the season at the end of October, today the snow often doesn't fall until November.

This is also noticeable in LAAX: the snow line has risen, and the snow comes later. For regions known for their winter sports tourism, the changing climate conditions are a challenge.



Greenstyle. Reduce. Reuse. Recycle.

As a company, WAG is aware of its responsibility towards the environment, because future generations should also be able to enjoy the spectacular diversity of nature - whether in winter or in summer.

In order to achieve this vision, a separate sustainability concept called "Greenstyle" was implemented in 2010. This positions the Weisse Arena Group as a company that seeks answers to the global challenges of climate change and biodiversity. In accordance with the guiding principle "reduce, reuse, recycle", numerous larger and smaller measures for environmental protection have been implemented every year since then.

In order to achieve our vision, the Weisse Arena Group follows a 6-step plan. With the help of this plan, the entire destination is to be transformed from an energy consumer to an energy producer.

- 1. Maximising energy efficiency Mobility and building stock, pedestrian and bicycle traffic
- 2. Decarbonisation of existing buildings Replacing oil heating and climate-friendly building materials
- 3. Electrification of architecture Solar panels on roofs and facades
- 4. Electrification of mobility Battery and hydrogen vehicles and charging infrastructure

5. Large power stations

Hydropower, photovoltaics and wind farm

6. Energy storage

Storage lakes, hydrogen and batteries

Projects of Weisse Arena Group

Flem

xpress



Flem Xpress Gondola Lift

With the Flem Xpress, the UNESCO World Heritage Site Tectonic Arena Sardona in an innovative and sustainable and sustainable way. The gondola lift connects Flims via Foppa, Startgels to the Segneshütte hut and from there optionally to Nagens or Cassons. The lift is a pioneering project: it is the world's first fully automatic and fully automatic and demandresponsive. The technology behind it was developed specifically for this developed specifically for this gondola lift project.



Refurbishment of the Crap Sogn Gion Station

The mountain station of Crap Sogn Gion was built in the 1960s and has been constantly expanded over the years. This has led to a construct in which the individual parts do not function together in a meaningful way and waste resources. The mountain station on Crap Sogn Gion is therefore to be renovated by 2026 at a cost of around 35 million Swiss Francs. With this transformation, Weisse Arena Group leads Crap Sogn Gion into a sustainable future.

We look forward to assisting you with your research.

Weisse Arena Group

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